Sportsplex Operators and Developers Association





Smiles, Wisdom & Editorial Comments For The Day! ~ May 2012 ~

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## Management and Ownership Opportunity

**Erie County, Ohio** is interested in identifying partners for a proposed \$12.5 million indoor sports complex located near Sandusky, Ohio. Although more than \$10 million of the cost will be covered by the county, an experienced management team willing to invest up to \$2 million is sought. The selected firm will have input into the final size, configuration and budget.

A market and financial study has been performed and it is believed this approximately 165,000 square foot facility can generate positive cash flow and produce substantial numbers of visitors each year with an emphasis on the winter season. Erie County and the Sandusky area is regarded as a major tourist destination, particularly for water sports, Cedar Point theme park, and a number of indoor/outdoor water parks.

There is a good possibility a local college will wish to utilize portions of the facility as a student recreation center. Previous studies have also uncovered a meaningful amount of local and regional users. A day care center is also part of the plan. A sports medicine partner could be included at their cost.

Interested successful operators are to contact the SODA member below for more information. It will be necessary to demonstrate a history creating and bidding on tournaments and events with an emphasis on basketball, volleyball, soccer, and all of the mat sports and cheerleading and dance competitions. An RFP will be developed following input from interested parties.

## Please contact:

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